

October 2015

Erasmus+ Master Loan Scheme





Testimonial by Stefan Jahnke, President of the Erasmus Student Network, on new opportunities for students with Erasmus+ programme.

To view this video, please go to: <u>http://ec.europa.eu/education/opportunities/higher-education/masters-</u> loans_en.htm AND FRANK

To view this video, please go to: https://www.microbanklacaixa.com/index_en.html



Erasmus+ Master Loan Scheme

" Support Master student mobility across the Erasmus+ programme countries



Key features Part of the Union programme for education, training, youth and sport (Erasmus+). adopted in 2013 Aims at increasing higher education student mobility across the 33 Erasmus+ Programme Countries, as reflected in the Europe 2020 strategy (20% mobility target by 2020) Improves the availability of adequate financing with 200,000 loans targeting Master's students studying abroad, as a complement to the grant programme Managed on the European Commission's behalf by the EIF (part of EIB Group) Implemented through Financial Intermediaries in each of the Programme Countries. Financial Intermediaries will need to apply and be selected by the EIF

- Promoted inter alia with the kind contribution of National Authorities and Agencies to raise programme's awareness locally (including to Financial Intermediaries)
- Relies on a strong digital presence for communication with target audience (students, banks, etc.)
- For further information on Erasmus+ Master Loan, please contact directly the EIF or go to: http://ec.europa.eu/education/opportunities/higher-education/mastersloans_en.htm

Supporting young people in Europe

The case of MicroBank ("la Caixa" Group)

- https://www.microbanklacaixa.com/productos/microcreditos/microcreditoperso nalvfamiliar/prestamoserasmus+ en.html
- 1st Financial Institution to join the scheme
- Becomes a reference bank in the Spanish market for student loans
- Benefits from solid and efficient credit risk protection provided free of charge by a AAA institution
- Builds and maintains a strong business relationship with high-potential customers
- Enjoys reputational benefits arising from a collaboration with a long-standing and successful educational programme







Erasmus+ Master Loan Scheme

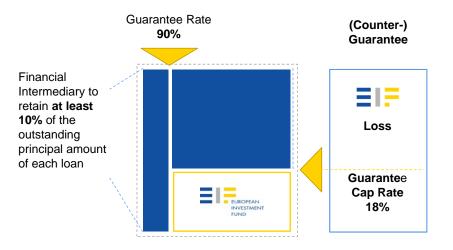
"Support Master student mobility across the Erasmus+ programme countries"

- Financial support to students for full-programme cross-border* studies at Master's Degree level
- Transfer effectively portfolio credit risk thanks to risk-sharing instruments (guarantee and counter-guarantee)
- Benefit from a EU (Counter-) Guarantee provided free of charge by a AAA institution
- Invited to apply a favourable pricing of student loans (i.e. reflecting the guarantee fee)
- Typically 90% Guarantee rate (on a loan-by-loan basis) and 18% Guarantee Cap rate (% of aggregate loss in respect of the Portfolio)
- Maximum guarantee maturity: 15 years and minimum loan maturity: 6 years
- Maximum loan principal amount: EUR 12,000 for 1-year studies and EUR 18,000 for up to 2-years studies
- No collateral other than the personal guarantee of the student
- Any recovery amounts to be split between the parties on a pro-rata basis (i.e. pari passu clause)

Solid and efficient credit risk protection

*i.e. in another country than the country of residence and/or the country where students earned their Bachelor's Degree

- Interest and Principal payments:
 - During the study period: No principal repayment and, at the choice of the student, Interest free period
 - After the study period: Grace period (i.e. only interest payments) for a min. of 12 months
 - Hardship clause (e.g. in case of job loss): Payment holiday period of up to 12 months that can be requested once during the repayment period

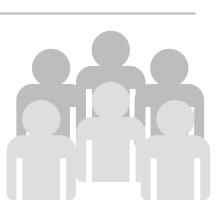




Application & Selection process for the Financial Intermediaries

Selection process:

- Financial Intermediaries to be selected in due consideration of the general principles of transparency, equal treatment and non-discrimination
- Target objective of (at least) one Financial Intermediary per Erasmus+ Programme Country
- For more information, please visit: <u>http://www.eif.org/what_we_do/guarantees/erasmus+master-loan-guarantee-facility/index.htm</u>



EUROPEAN

FUND

INVESTMENT

Application submission

- In English and in writing
- Open and on a rolling basis until Deadline (Sept. 30th 2020)
- To include inter alia Applicant's identification and the Information Requirements with supporting documents

Pre-selection

- 'First come, first served' basis
- Review of compliance with all formal criteria
- Application Based Scoring with a focus on quality and impact assessment (volume, number of students, geographical distribution)

Due diligence (DD)

- "Pre-selected" applicants are advanced to the DD phase
- Focus on Financial information, (funding sources and ownership structure, pricing policy, and access to finance proposal)

Final selection & Approval process

- Ultimate decision at the discretion of the EIF
- EIF board approval for the Guarantee proposed to be entered with Selected applicants
- Participation of any applicant to depend, inter alia, on the budget available

The European Investment Fund



"We have designed and implemented financial solutions for 20 years and so far supported more than 1.5 million SMEs





sustainability

Making finance more accessible to SMEs and Master's students

1994

financial

Starts providing

quarantees to

intermediaries :

venture capital

in Europe

in 1997 offer

expands to

guarantees and microfinance

way

across the EU-28

EFTA countries,

(potential)

candidate

countries

venture and growth capital & a catalyst to promote lending &

microfinance

entrepreneurship and higher education, and bring together public and private partners

We pursue EU policy objectives and financial

public funds by

private capital

attracting

return on capital

Supporting SMEs and mid-caps through mobilised resources: EUR 77bn*

*Since start of operations

EIF contact persons





Important Disclaimer

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