




# Daniel Paschek

**Project Manager | Solution Architect |  
Product Owner**

## Contact

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 [www.xing.com/profile/Daniel\\_Paschek](http://www.xing.com/profile/Daniel_Paschek)

## Personal information

date of birth

place of birth

family status

kids

## Key skills

- Complex Project Management
- Business Partner Management & Business-IT alignment
- Business Process Management
- IT Architecture Management
- Strategy development, transition & implementation
- Innovative - interested & open for new things
- Courage to move the way ahead & assume responsibility
- Dynamic, energetic & resilient
- Critical thinking

## Profile

An experienced and professional digital native with the skills and entrepreneurship to be innovative and disruptive to enhance efficiency and customer experience. High personal standards and a strong self-motivation to achieve business goals and to generate the best performance. Hands on team-player with excellent analysis skills to derive business transformation strategies to drive international customer success. A positive and excellent communicator with an emphasis on utilizing the strengths of colleagues and creating an environment of forward-thinking solutions. A conscientious dedicated professional who is strongly resilient, flexible and energetic with interest in making organizations successful.

## Work experience

- 2018 – now [Deutsche Telekom IT GmbH – Business Solution, Erfurt/ Germany]  
**Project Manager | Solution Architect | Product Owner**
  - Project Manager for the implementation of new applications
  - Solution Architect for Business Customers T-Systems International & Telekom Deutschland
  - Product Owner for architectural digitalization of T-Systems International
  - Head of IT-Portfolio Management - optimization via different architecture approaches e.g. AI, cloudification, API management, retirement
  - IT Stream lead for internal Transition & Transformation Projects with LBUs & POPs
  - E2E responsibility for Artificial Intelligence Use Cases & implementations within Business Solution
  - Responsible for >10 internal / external near-/offshore resources
  
- 2014 – now [University of Cooperative Education / Eisenach]  
**Lecturer**
  - Instruction of students in the field of project-, process- and organizational management
  - Identification of practical problems and future digital & innovative adaptations

## Language

German (nativ)	★ ★ ★ ★ ★
Englisch (fluent)	★ ★ ★ ★ ★
French (school)	★ ★ ★ ★ ★

## Awards

2018	Chief Technology and Innovation - Talent
2017	Telekom IT Talent

## Advanced trainings

05/2019	SAFe4 Practitioner <i>certified</i>
12/2018	Business Process Framework (eTOM) <i>certified</i>
10/2018	TOGAF
09/2018	Information Framework (SID) <i>certified</i> Application Framework (TAM) <i>certified</i>
11/2017	Professional Scrum Master <i>certified</i>
08/2016	PMP – Project Management Professional
09/2015	SCRUM Product Owner <i>certified</i>
06/2014	ITIL V3 Service Transition <i>certified</i> Management Training <ul style="list-style-type: none"> <li>▪ Intercultural awareness</li> <li>▪ Crisis management in projects</li> <li>▪ Consulting in projects</li> </ul>
04/2013	ITIL Foundation V3 <i>certified</i>
05/2009	Vocational and pedagogical qualifications "
03/2010	AEVO - training for trainers <i>certified</i>

2013 - 2017	[T-Systems International GmbH, Telekom IT, Darmstadt/ Germany] <b>Business Partner Manager/ Project Manager - Business Transformation &amp; Deals/Global Accounts</b> <ul style="list-style-type: none"> <li>▪ Responsibility for Product sizing, onboarding and implementation of cloud products e.g. Salesforce, Open Telekom Cloud</li> <li>▪ Development and Implementation of the existing collaboration model for cloud products between different legal entity's within different dimensions e.g. purchasing, marketing, customer onboarding, master data management, revenue management, complaint management</li> <li>▪ Business Process Consulting for internal and external customers of different industry's e.g. Request to offer Contract, Order to Cash, Usage to Cash</li> <li>▪ Responsible Project Manager for functional &amp; technical IT-solutions in complex big &amp; major deals of T-Systems International from the bid over the transformation until get well and customer trainings (IT design, development, realization &amp; rollout)</li> </ul>
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2010 - 2013	[T-Systems International GmbH, Darmstadt/ Germany] <b>Project Manager - Big Deals</b> <ul style="list-style-type: none"> <li>▪ Management of Big Deal Projects through the full project life-cycle</li> <li>▪ Documentation, analyzing and optimization of ITSM processes for external customers</li> </ul>
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2010 - 2010	[ALDI GmbH & Co.KG, Weimar/ Germany] <b>Store Manager</b> <ul style="list-style-type: none"> <li>▪ Accountable &amp; responsible for management of a retail store with up to 10 employees and several trainees</li> <li>▪ Responsible for daily managing of staff and the assigning of duties</li> <li>▪ Managing and motivating staff to increase sales and ensure store efficiency.</li> <li>▪ Analyzing store sales figures &amp; optimize them</li> <li>▪ Manage budgets set by Retail Area Managers</li> <li>▪ Maintaining accurate records of all pricings, sales, and activity reports</li> <li>▪ Ensuring all corporate and local regulations and procedures are met and complied with</li> </ul>
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2007 - 2010	[ALDI GmbH & Co.KG, Weimar/ Germany] <b>Dual student &amp; Deputy Store Manager at ALDI GmbH &amp; CO.KG</b> <ul style="list-style-type: none"> <li>▪ Passing through all business-related areas e.g. Purchase, Marketing, Sales, HR, Logistics, Finance &amp; Accounting</li> <li>▪ Deputy store manager in different stores</li> <li>▪ Sales activities next to the study</li> </ul>
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## Interests



Digitalization – trying new technology



Traveling - get to know new cultures



Playing guitar & listening music



Riding motorbike with friends



Cycling – road bike (Bodensee Radmarathon)



Fitness – doing different types of sports

## Education

- 2016 - now [Politehnica University of Timișoara/ Romania]  
**Study: PhD - Management**
- Investigation of the use of artificial intelligence for automated process optimization next to the work
  - > 10 publications in this area
  - Finalizing planned end of 2019
- 2011 – 2013 [School of International Business & Entrepreneurship Steinbeis University, Berlin /Germany]  
**Study: General Management**
- Degree: Master of Arts in General Management
  - Application-oriented study in different fields e.g. Economics, Project Management & Organization, Entrepreneurship, Strategy, Market Analysis, International Management, Objectives & Strategy Plan
  - Care Company: T-Systems International GmbH
- 2007 - 2010 [University of Cooperative Education / Eisenach]  
**Study: Economics at the vocational academy in Eisenach**
- Degree: Bachelor of Arts
  - Focus: wholesale and retail
  - Care Company: ALDI GmbH & Co.KG Weimar
- 1998 - 2006 [Albert Schweitzer Gymnasium / Mühlhausen]  
**Abitur (secondary school)**
- 1994 – 1998 [Staatliche Grundschule Forstberg / Mühlhausen]  
**Grundschule (primary school)**

12 June 2020