

## LISTA PUBLICAȚIILOR REZULTATE ÎN URMA CERCETĂRII DOCTORALE, PUBLICATE SAU ACCEPTATE SPRE PUBLICARE SUB AFILIERE UPT

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### 1. Lucrări științifice publicate în reviste indexate ISI

### 2. Lucrări științifice publicate în volumele unor manifestări științifice (Proceedings) indexate ISI Proceedings

1. Paschek, Daniel, Frank Rennung, **Trusculescu, Adelin** and Anca Draghici. 2016. "Corporate Development with Agile Business Process Modeling as a Key Success Factor." *Procedia Computer Science, International Conference on ENTERprise Information Systems/International Conference on Project MANagement/International Conference on Health and Social Care Information Systems and Technologies, CENTERIS/ProjMAN/HCist 2016*, 100 (January): 1168–75. <https://doi.org/10.1016/j.procs.2016.09.273>. (WOS: 000392695900148)
2. Albulescu, Claudiu Tiberiu, Anca Draghici, Gabriela Magdolna Fistiș, and **Trusculescu, Adelin**. 2016. "Does ISO 9001 Quality Certification Influence Labor Productivity in EU-27?" *Procedia - Social and Behavioral Sciences, 13th International Symposium in Management: Management During and After the Economic Crisis*, 221 (Supplement C): 278–286. <https://doi.org/10.1016/j.sbspro.2016.05.116>. (WOS: 000381938100033)
3. Paschek, Daniel, Draghici, Anca, Rennung, Frank and **Trusculescu, Adelin**. 2016. "Individual Risk Early Warning Systems as a Management Instrument to Handle Crises". *RMEE - Review of Management and Economic Engineering*, 140–147. (WOS: 000385997200016)

### 3. Lucrări științifice publicate în reviste de specialitate indexate BDI

1. **Trusculescu, Adelin**, and Muthler Christian. 2016. "A Study on Identifying the eCommerce Players and Business Model". *Scientific Bulletin of Politehnica University of Timisoara, Romania, Transactions on Engineering and Management*, 2(1), pp. 49-63 (index Copernicus, CEEOL)

### 4. Lucrări științifice publicate în volumele unor manifestări științifice (Proceedings) indexate BDI

1. Sittel, Thomas C., and **Trusculescu Adelin**. 2016. "Traum Oder Wirklichkeit: Cross-Border-M&A Im Deutschen Mittelstand". Springer Fachmedien Wiesbaden. [http://link.springer.com/chapter/10.1007/978-3-658-12370-3\\_3](http://link.springer.com/chapter/10.1007/978-3-658-12370-3_3). (Springer Book Chapter, GoogleScholar)
2. **Trusculescu, Adelin**, Draghici Anca, and Ivascu Larisa. 2016. "Importance of Knowledge Management Systems in Online Retail Compared to Traditional Retail". In *Managing Innovation and Diversity in Knowledge Society Through Turbulent Time: Proceedings of the MakeLearn and TIIM Joint International Conference 2016*, 1091–99. ToKnowPress. <https://ideas.repec.org/h/tkp/mklp16/1091-1099.html>; <http://www.toknowpress.net/ISBN/978-961-6914-16-1/papers/ML16-246.pdf> (EconPaper-RePEc, GoogleScholar)
3. Paschek, Daniel, **Trusculescu Adelin**, Mateescu, Adrian, and Draghici, Anca. 2017. "Business Process as a Service - a Flexible Approach for It Service Management and Business Process Outsourcing." In *Management Challenges in a Network Economy: Proceedings of the MakeLearn and TIIM International Conference 2017*, 195–203. ToKnowPress. <https://ideas.repec.org/h/tkp/mklp17/195-203.html>. <http://www.toknowpress.net/ISBN/978-961-6914-21-5/papers/ML17-029.pdf> (EconPaper-RePEc, GoogleScholar)

4. **Trusculescu, Adelin**, Draghici, A., and Paschek, D. (2018). "The Development Over Time of Valuation bases and Drivers in the Online Retail Industry". *Procedia-Social and Behavioral Sciences*, 238, 720-728. ([ScienceDirect](#), [SCOPUS](#), [Google Scholar](#))  
<https://doi.org/10.1016/j.sbspro.2018.04.055>)
5. **Trusculescu, Adelin**, Albușescu, C.T., Paschek, D. 2020. "Historical Valuation Bases and Drivers of Large Internet-Enabled Companies". In: Prostean, G., Lavios Villahoz, J., Brancu, L., Bakacsi, G. (eds) *Innovation in Sustainable Management and Entrepreneurship. SIM 2019*. Springer Proceedings in Business and Economics. Springer, Cham. [https://doi.org/10.1007/978-3-030-44711-3\\_21](https://doi.org/10.1007/978-3-030-44711-3_21) ([EconPaperS](#), [RePEc](#), [SCOPUS](#), [zbMATH](#), [Google Scholar](#))

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